



MetLife®



Connell J. Tarr, CLU, ChFC
Agency Sales Director
Investment Advisor Representative
Financial Services Representative

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BUSINESS PHILOSOPHY

My goal is to develop and maintain a professional business atmosphere in our agency, with a focus on high ethical standards. As the Managing Director, I am responsible for recruiting professional sales personnel for the agency, and to develop marketing plans to help these representatives reach their career goals. In all my relations with clients I agree to observe the following rule of professional conduct: I shall, in the light of all the circumstances surrounding my client, which I shall make every conscientious effort to ascertain and to understand, give him or her that service which- had I been in the same circumstances – I would have applied to myself.

PRODUCTS AND SERVICES

- Fixed and Variable Annuities
- Charitable Giving Strategies
- Disability Income Insurance
- Estate Conservation Strategies
- Education Funding Strategies
- Health Insurance
- IRA Consolidation/Rollovers
- Long-Term Care Insurance
- Mortgage Protection (through life insurance and disability income insurance)
- Lump Sum Pension Distribution
- Medicare Supplement Coverage
- Pension Payout Alternatives
- Pension Transfer/Rollovers
- Mutual Funds
- Tax Sheltered Annuities, 403(b) Plans
- Term Insurance
- Universal Life Insurance
- Variable Universal Life Insurance
- Whole Life Insurance

QUALIFICATIONS

- 14 time GAMA National Management Award.
- 35 Years in the Financial Industry
- Holds Series 7,24,51,63,65 licenses for securities in various states
- Registered Representative of MetLife Securities, Inc.
- Holds Life, Accident and Health insurance license in CT MA NH NY
- CLU - Chartered Life Underwriter designation
- ChFC – Chartered Financial Consultant designation

PERSONAL

- 29 year resident of North Andover, Ma
- Married to Lillian with his two children Amanda and Alexander
- His hobbies are golf, jogging, and skiing

ORGANIZATIONS

- Member of Haverhill Golf & Country Club
- Member of Boston University School of Management Alumni Board of Governors
- Member of NAIFA (National Association of Insurance and Financial Advisors)
- Member of Society of Financial Service Professionals
- Member of Boston Estate planning Council
- Member of Merrimack Valley Chamber of Commerce.

Our representatives will work with you and your tax and legal advisers to help you select the most appropriate product solution to suit your specific needs and circumstances. Some health insurance products offered by unaffiliated insurers through Enterprise General Insurance Agency, Inc. (EGA), 300 Davidson Avenue, Somerset, NJ 08873. Metropolitan Life Insurance Company (MLIC), New York, NY 10166. Securities products and investment advisory services offered by MetLife Securities, Inc. (MSI)(member FINRA/SIPC) and a registered investment adviser. The EGA, MLIC and MSI are MetLife companies. Equal Opportunity Employer L0410099016[exp0411][MA,NH]